

Charbel Daniel

KEYNOTE SPEAKER · AUTHOR · HEALTHCARE EXECUTIVE

Pronounced SHAR-bel DAN-yull · Halifax, Nova Scotia



*A problem needs a solution.
A reality needs a **response**.*

ABOUT

Charbel Daniel is President and CEO of Northwood, one of Atlantic Canada's largest not-for-profit continuing care organizations. A former paramedic, he spent more than 16 years with Medavie Health Services, including as Executive Director of Provincial Operations at Emergency Medical Care Inc. and as Chief Operating Officer of MedLife USA. He is the author of *The Problem with Solutions* and *The Problem with Problems* (November 2026), and speaks on the distinction at the heart of both books: some things are problems, and some are realities.

SIGNATURE KEYNOTES

Problem or Reality

The distinction at the center of both books, applied live to the audience's own organization.

Leading Under Pressure

What twenty years in emergency response teaches about decision-making when it matters most.

Cultures People Don't Leave

Why "recruitment" is the wrong word, and what building a magnet organization actually costs.

When There's Nothing Left to Fix

Presence as a leadership discipline, for the moments no framework can reach.

FORMATS · FOR HEALTHCARE, LEADERSHIP AND WORKFORCE EVENTS

Keynote

30 TO 60 MINUTES

Opens with a real case the audience will argue about.

Hosting a podcast? Guest bio, interview questions and photos:
contact@charbeldaniel.com

Fireside or panel

MODERATED

Story-led and unscripted, for leadership forums and boards.

WHAT PEOPLE SAY

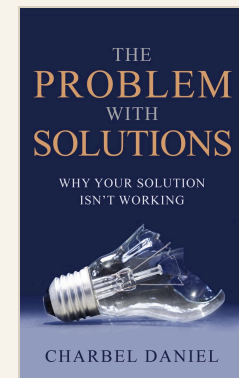
"...I have never heard such a meticulous, relaxed, articulate, authentic and composed speaker..."

Brenda Saunders/Todd, CEO/Founder, The Social Boutique & Dress for Success

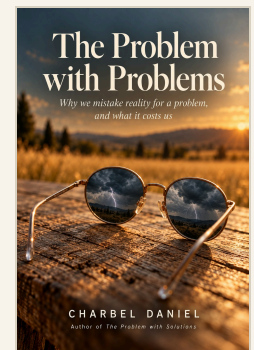
CREDENTIALS

- **President & CEO**, Northwood
- **16+ years**, Medavie Health Services and EMCI
- **Former COO**, MedLife USA
- **Chair**, Affordable Housing Association of Nova Scotia
- **Board**, Canadian Home Care Association (Chair, Finance Committee)
- **Board**, Hereditary Angioedema Canada
- EMBA, Quantic School of Business and Technology; BSc, Dalhousie University; Diploma in Paramedicine

BOOKS



The Problem with Solutions
Available now



The Problem with Problems
November 1, 2026

"Charbel speaks with warmth, confidence and authenticity, and you come away feeling not only better informed, but also with a sense of purpose and inspiration."

John van Gurp, Dementia Care Partner and Advocate

Book Charbel Daniel for your **next room**.

Fees and availability on request. Featured in *The Top 100 Magazine* and on the *Healthcare Change Makers* and *Kitchen Table Care Chats* podcasts.

SPEAKING INQUIRIES

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